

CHINA PRACTICE



With experienced lawyers in both our Hong Kong and Shanghai offices, OLN is well-placed not only to plan but also to execute and fully implement clients' business needs in Mainland China.

An internationally accepted Rule of Law, sound regulatory controls and one of the freest economies in the world naturally position Hong Kong as the economic and legal bridge for entities wishing to do business with or in Mainland China.

“

A conversation with a wise man is better than ten years of study

”

- Chinese Proverb

OUR APPROACH

Our China Practice has a long history of offering strategic and legal assistance to multinationals, investment funds, professional services firms, local companies, importers and trading businesses of various sizes, as well as entrepreneurs in handling cross-border mergers and acquisitions projects. We have experience in dealing with bank and project financing, restructuring existing businesses, obtaining approvals and licensing for specific projects,

setting up offices and maintaining business presences in Mainland China. Whether through Wholly Foreign Owned Enterprises (WFOEs), joint ventures or representative offices, we assist in commercial activities in a wide range of industries, including property development, banking and financial services, information technology, manufacturing, infrastructure, insurance, apparel, publishing, construction, retail, logistics and distribution.

One of the primary concerns of our clients is their unfamiliarity with customs, legal regime, regulations, procedures, and the general business environment in Mainland China, such as the issues of licensing and taxation. We help clients to identify and resolve such concerns and take them through the labyrinth of relevant legislation and help protect their interests by liaising with relevant PRC government authorities, negotiating with the contracting parties, and drafting commercial agreements and documents relating to various types of transactions.

Another major concern of doing business in China is the protection of Intellectual Property Rights. OLN has a substantial **Intellectual Property** practice, and we help clients to deal with both contentious and non-contentious Intellectual Property work including trademark, patent and copyright matters. Our **Shanghai Intellectual Property team** has been granted a license to file and prosecute trademarks directly in China and deal with the PRC examiners without a third party.

We have assisted Chinese state-owned enterprises and privately-owned Chinese enterprises in establishing and expanding their businesses and investment activities through or in Hong Kong. We have accumulated extensive and in-depth experience regarding the respective legal systems and business environments of Mainland China and Hong Kong and are able to comprehensively serve the client's needs. Our China Practice lawyers are proficient in Chinese (including Putonghua) and English, and they are experienced in dealing with the unique Chinese business culture.



THE CHINA PRACTICE OFFERS A FULL RANGE OF LEGAL SERVICES INCLUDING:

- Banking and project finance
- Corporate finance including securities and venture capital investment
- Dispute resolution including mediation, arbitration and litigation
- Insolvency and restructuring
- Land transactions and property development
- Mergers and acquisitions
- Restructuring existing businesses
- Setting up foreign direct investment structures in Mainland China, such as joint ventures, wholly foreign-owned enterprises (WFOEs), branches and representative offices
- Tax planning and advice



OUR IP EXPERTISE IN BOTH HONG KONG AND MAINLAND CHINA COVERS:

- Commercial IP - acquisition and exploitation of IP rights, including franchise agreements and licensing
- Enforcement of IP rights against competitors and infringers
- Internet and domain name issues, media and advertising law, packaging, labelling, regulatory requirements, trade secret protection and related data protection
- Proactive protection of IP rights and anti-piracy initiatives
- Trademark, patent and copyright portfolio management, from pre-filing to post-registration

TEAM MEMBERS



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ABOUT OLDHAM, LI & NIE (OLN)

OLN is a leading independent Hong Kong law firm, whose commitment to professional excellence has been the cornerstone of the firm since its creation in **1987**. With many years of experience practising in Hong Kong, our diverse global employees, who embody the firm's East-West culture, are able to deliver an integrated suite of legal and business solutions.

No. of lawyers: 40+

No. of staff: 100+

Lawyers admitted to practice in one or more jurisdictions: Hong Kong, the United Kingdom (England and Wales), several US states, Australia, Canada, France, Japan.

Practice Areas:

- Canadian Notarization Services in Hong Kong
- **China Practice**
- Chinese Notary Services (CAAO)
- Commercial Fraud and Asset Tracing
- Corporate and Commercial Law
- Dispute Resolution
- Elder Law Practice
- Employment and Business Immigration
- Family Law
- Family Office Services
- Financial Service and Regulatory
- French Practice
- Fund Practice
- Insolvency and Restructuring
- Insurance Law
- Intellectual Property Law
- Japanese Practice
- Notary
- Personal Injury
- Private Client
- Regulatory Compliance, Investigations and Enforcement
- Startups and Venture Capital
- Tax Advisory

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